[DD.MM.JJJ]

[Name of the company]

[Address of the company]

[Name of the contact person]

[Phone number of the contact person]

[E-mail address of the contact person]

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| --- | --- | --- |
| **INFORMATION** | **DESCRIPTION** | **PLEASE FILL IN** |
| **Code of Service** | *Please include the Acronym of the specific service SR (=Service Request) + KETGATE Point + a progressive number for your client e.g. SR-VI-01* | e.g. SR –VI-01 |
| **Title** | *A short sentence summering the main focus of the SR* | e.g. Seeking research centres to develop innovative manufacturing methods for the construction of rotor and stator elements of turbo machinery |
| **KETGATE Point** | *Please include the name of the KETGATE point e.g. Veneto Innovazione* | e.g. Veneto Innovazione |
| **KETGATE Business Advisor (BA) assigned** | *Fill in the name of the BA assigned* | e.g. Ivan Boesso |
| **Date of Audit** | *Please indicate when you have collected the information  dd/mm/yyyy* | e.g. 01/02/2019 |
| **Innovation Potentiality Assessed** | *Please indicate if the company has already been evaluated for its innovation potentiality. If yes, please report the corresponding feedback code e.g. IA –VI-01* | e.g. IA –VI-01 |
| **Type and Size of Client** | *Please indicate the type and size of the company.*   |  |  | | --- | --- | | *Large company* | *>250 employees* | | *Medium-sized* | *< 250 employees* | | *Small Company* | *< 50 employees* | | *Micro* | *< 10 employees* | | e.g. Small Company 11-49 |
| **Year of Establishment** | *Please include the year of establishment* | e.g. 1996 |
| **Languages Spoken** | *Please indicate which languages are spoken by the client’s main contact (including mother tongue)* | e.g. Italian, English |
| **Turnover (euro)** | *Please indicate the turnover range:*   |  | | --- | | *1-2 Million €* | | *2-10 Million €* | | *10-50 Million €* | | *>50 Million €* | | e.g. 2 - 10M |
| **Already Engaged in Trans-National Cooperation** | *Is the client already experienced in transnational cooperation (e.g. Horizon 2020)? (Yes/No)* | e.g. Yes |
| **Summary for Media** | *Include a short paragraph that sums up the need of the company. Please mind this part could be used for communication purpose* | e.g. An Italian company, specialised in the production of Organic Rankine Cycle systems for power production from renewable energy sources, has patented innovative production methods for turbomachinery components, in particular bladed parts. The company is looking for partners interested in developing the new manufacturing methods under technical cooperation agreements. |
| **Extended Description of the Company** | *Please use the audit outcomes to fill in this section.*  *The elements that should be included are the following:*   1. *Company market position* 2. *Description of the technical problem to be solved or the process to be improved, description of the technology/expertise requested and specification of innovative aspects it should have Please specify why the client is looking for the cooperation (e.g. product development/cost reduction/market increased position/errors reduction etc.).* 3. *Which stage of development should the technology have?* | e.g. An Italian company, featured by a deep experience in power station sector, designs, engineers and produces Organic Rankine Cycle (ORC) systems for power production from renewable energy sources, such as biomass, solar, geothermal energy and waste heat recovery. |
| **Technical Specification or Expertise Sought** | *Please describe which kind of partner/cooperation the client is looking for*  *What are the technologies you could imagine to be suitable /not suitable, are there specific requirements (e.g. temperature, pressure etc.), targeted prices, production throughput etc.?* | e.g. The ORC turbines and plants are fully developed and manufactured internally: that activity includes R&D, testing, engineering, project management and after-sales service. R&D activity is a key factor of the company success, since it allows to adapt the ORC technology to obtain high efficiency and flexibility in a wide range of applications. |
| **Impact for the company, after RTO-Service was provided** | *Please describe, which kind of impact the company will have after receiving the services provided by the RTO(s). (e.g. reduction of costs, reduction of materials, increase in efficiency, increase in revenues, increase in competitiveness, etc)* | e.g. Through this project, the company will benefit by the reduction of manufacturing costs by x%. |
| **NACE Keywords** | Please add NACE Keywords for your company: <http://ec.europa.eu/eurostat/ramon/nomenclatures/index.cfm?TargetUrl=LST_NOM_DTL&StrNom=NACE_REV2&StrLanguageCode=EN&IntPcKey=&StrLayoutCode=HIERARCHIC&CFID=1110191&CFTOKEN=3ca0f6dadb71d377-1F2DE4F0-F7BF-BCAE-31C18C386EA88F92&jsessionid=f900daad75c14b465532m> |  |