

ecoplus. The Business Agency of Lower Austria

companies & technology ecoplus Clusters

Experience with clusters in Lower Austria

Speaker: Simone Hagenauer

Date: 12 April, 2017, Cluster Day, Brno























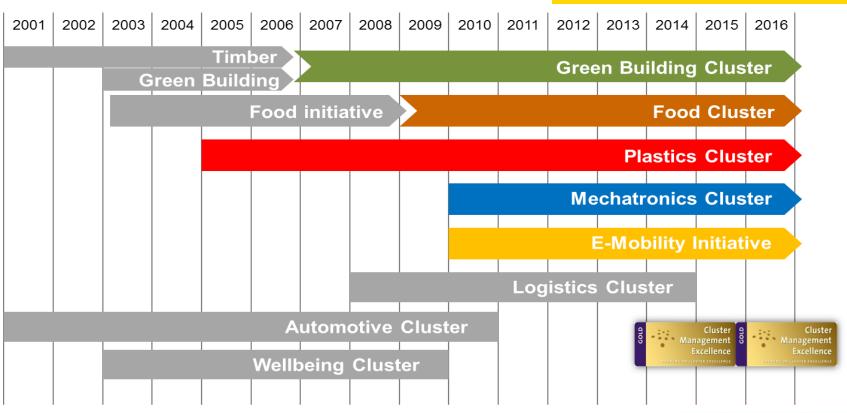
Lower Austrian Cluster Policy

THE STORY SO FAR & KEY ASPECTS OF CLUSTER POLICY

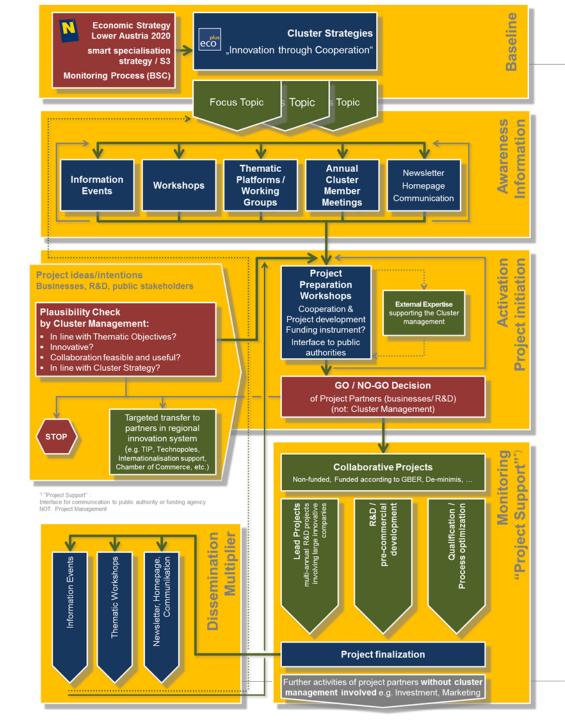




Sustainability & Responsiveness









Role of cluster organisations





Lower Austrian Cluster Policy

MAIN ACHIEVEMENTS & LESSONS LEARNED



Services Provided by Excellent Cluster Managements

Joint R&D (self-funded) Investment (time/money) Collaborative B2B project (not R&D) Joint R&D (public funded) Joint studies (sectors, feasibility) Readmapping Joint strategy Working groups Lobbying (Export promotion Access to public funding Training, human development Thematic events/workshops Regional marketing/branding Taylor-made matching Networking Information exchange

Source:

E. Gedai, L. Kóczy,

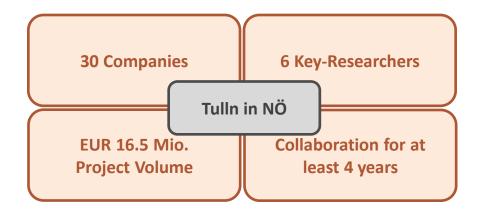
G. Meier zu Köcker,

Z. Zombori,

Trust

Cluster Games II. (2015)





- First large scale reserach project in the feed and food sector
- Prioritized project in RIS3 Lower Austria
- Basic and applied research: new approaches based on cutting-edge technologies in the fields of microbiology, physical-chemical analysis and bioanalysis & application on critical process steps along major feed and food value chains

Success Story
FFOQSI - Feed & Food
Quality, Safety and
Innovation







Monitoring "You get what you measure"

- Define what you really want and develop right indicators
- Steering rather than controlling

Continuity, predictability & trust

- From small qualification to large R&D&I projects with impact on the sector,
- Cross-cluster collaboration

Use clusters for regional innovation and smart specialization

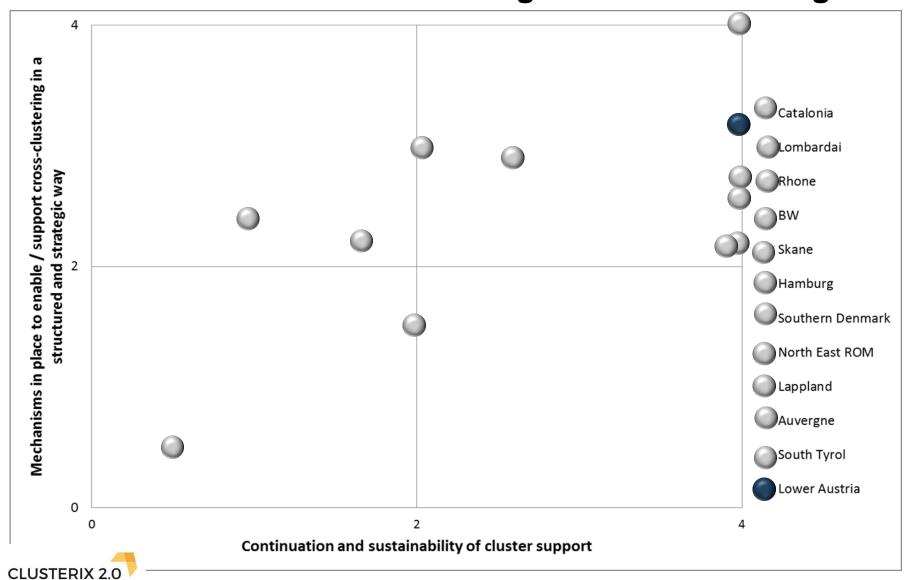
- Clear roles and close collaboration within innovation system
- Holistic approach aligned with the regional innovation strategy; systemic solutions with regional added value instead of solitaire projects







Sustainability of Cluster Support vs Mechanisms for Strategic Cross-Clustering

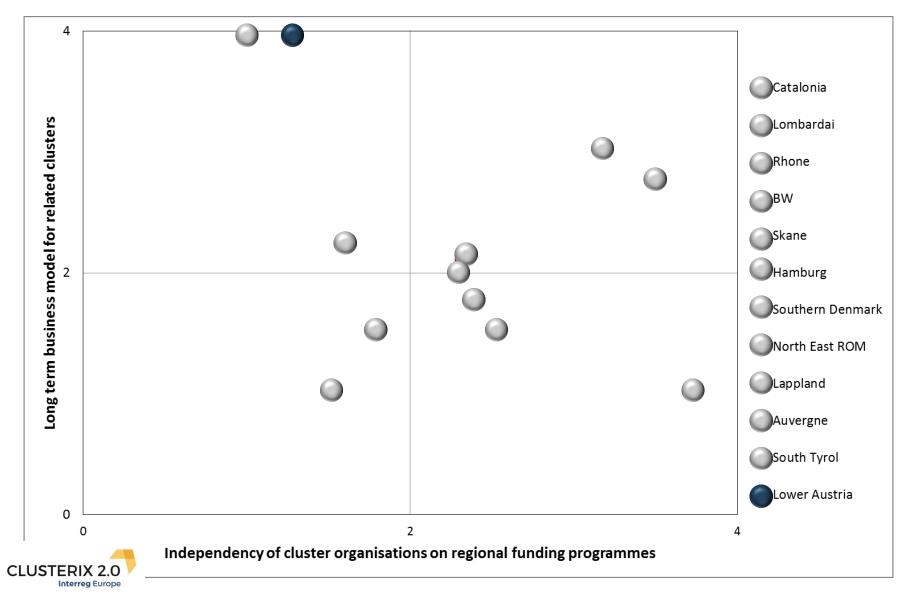




Interreg Europe



Independency of Cluster Organisations vs Cluster Business Model





Sustainable Financing Approach of Cluster Organisations

Sustainable Financing Approach of Cluster Initiatives

Basic Funding

 Basic financing of cluster management team (core team)

Membership-based Financing

- Networking
- Matching
- Innovation support
- Training / education
- Internationalisation

Strategic Projects (Publicly Funded)

- Cross-clustering
- Development of new cluster services
- Platform development
- Projects for benefit of regions



Lower Austrian Cluster Policy

INTERNATIONALISATION





INTERREG Europe project CLUSTERIX 2.0 Improvement of regional policies

Regional Innovation and Smart Specialization

- Governance: Strategy -> Implementation
- Strategic Partnerships

Support innovation

- New value chains (across sectors, disciplines, regions)
- New business / innovation models (e.g. strategic use of design, digitalization)

>THROUGH CLUSTERS

www.interregeurope.eu/clusterix2



CORNET: www.cornet-era.net

- Collaborative research:raw material -> processing -> application
- •46 companies
- 8 R&D institutions
- •from 4 regions/ 3 countries
- Role of the cluster
 - Project idea development
 - Mobilization of companies
 - Identification od international partners
 - Project management (programme requirement)
 - Dissemination to a wider community

Collaborative Reserach Project example: AM4Industry





Lower Austria: European Entrepreneurial Region 2017



- The Committee of the Regions (partners: EC, UEAPME, Eurochambres, Social Economy Europe) rewards
 EU regions with an outstanding and innovative entrepreneurial policy strategy with the label "European Entrepreneurial Region" (EER) for a specific year.
- Lower Austria was awarded EER 2017 because of its
 "Economic Strategy Lower Austria 2020": Key element
 is to actively identify and mobilise entrepreneurial potential
 all over the region:

http://www.wirtschaftszentrum.at/fileadmin/dokumente/Wirtschaftsstrategie-2020 ENGL.pdf



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Simone Hagenauer Project Manager Clusters

Niederösterreichring 2, Haus A 3100 St. Pölten, Austria Tel: +43 2742 9000-19657

s.hagenauer@ecoplus.at www.ecoplus.at

















Europäische Union Investitionen in Wachstum & Beschäftigung. Österreich.